



COMERCIALIZADORA FORESTAL LTDA.

O'Higgins N° 77, Oficina 1205, EDIFICIO INDEPENDIENCIA - CONCEPCIÓN
 CONCEPCIÓN - CHILE

PRODUCT SHEET

TEAK FROM COLOMBIA - (Round Logs)

Commodity	Teak wood	Round Logs
Origin	Colombia	South America
Quantity	Trial Order	One or Two containers
	Order	Up to 20 Containers month by season
Loading Port	Cartagena	Colombia
Inspection	SGS at Loading Port	
Delivery	First delivery in the term of 30 / 45 days	
Documents	Certificate of origin and phytosanitary - BL & Commercial Invoice	
Specifications	Measurement	Hoppus in the middle of the log
	Allowance	Diameter minus 3 cm
	Length	2,23 m. minus 3 cm
	Grading	Grade A & B
	Moisture content	on Green

Prices:

Range: Diameters cm.	CFR HCMC m3	As EXAMPLE of:	
		% Distribution	Price Weighted CFR HCMC
Girth 50,0 to 62,9	\$347,0	4,0%	\$13,9
Girth 57,0 to 62,9	\$536,0	8,0%	\$42,9
Girth 63,0 to 68,9	\$570,0	12,0%	\$68,4
Girth 69,0 to 74,9	\$600,0	15,0%	\$90,0
Girth 75,0 to 81,9	\$608,0	25,0%	\$152,0
Girth 82,0 to 87,9	\$636,0	15,0%	\$95,4
Girth 88,0 to 93,9	\$642,0	8,0%	\$51,4
Girth 94,0 to 100,9	\$648,0	5,0%	\$32,4
Girth 101,0 to 106,9	\$681,0	5,0%	\$34,1
Girth 107,0 And Up	\$685,0	3,0%	\$20,6
		100,0%	\$600,9

Packing FCL Container 20' and 40' (twenty and forty feet)
 Loading Range 14 up to 22 m3
 Note: Average weight for teak wood green:950 / 1.050 kg/cbm (approximately)

Validity of the price FOB Value three months - Price fixed only when contract signed

Payment terms Payment for each Loaded Value of the Shipments through DCL, against shippings documents. Bill of Lading and Commercial invoice.

Seafreight Reference Offer valid until December 31 2013

From Cartagena..

		Destination to:		
		<u>Group N°1</u>	<u>Group N°2</u>	<u>Group N°3</u>
		Xingang, Tianjin	Busan	Port Kelang
		Qingdao	Shanghai	
		Tianjin	Ningbo	
		Xiamen	Hongkong	
FCL/FCL			Chiwan	
20 Dry Cargo	756,0 USD		656,0 USD	756,0 USD
40 Dry Cargo	1.156,0 USD		1.056,0 USD	906,0 USD
		<u>Group N°4</u>	<u>Group N°5</u>	<u>Group N°6</u>
		Manila	Kaohsiung	Ho Chi Minh City
		Keelung		Haipong
		Bangkok		Belawan
		Laem Chabang		
		Singapore		
20 Dry Cargo	806,0 USD		756,0 USD	856,0 USD
40 Dry Cargo	1.306,0 USD		1.256,0 USD	1.356,0 USD

Pictures - Products Overview



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